

AI Tools Assessment

Prepared for Maria at GreenLine Landscaping

DATE

July 15, 2026

BUSINESS

Landscaping, 6 employees

PRIMARY FOCUS

Efficiency

PREPARED BY

Nuwan Samaranayake

EXECUTIVE SUMMARY

What we found and what you get back

8 HOURS BACK PER WEEK	5 TOOLS PRESCRIBED	\$4,975 MONTHLY NET ROI
---	--	---

Pain point 1. "I spend my whole evening answering emails and quoting jobs. Two, three hours a night."

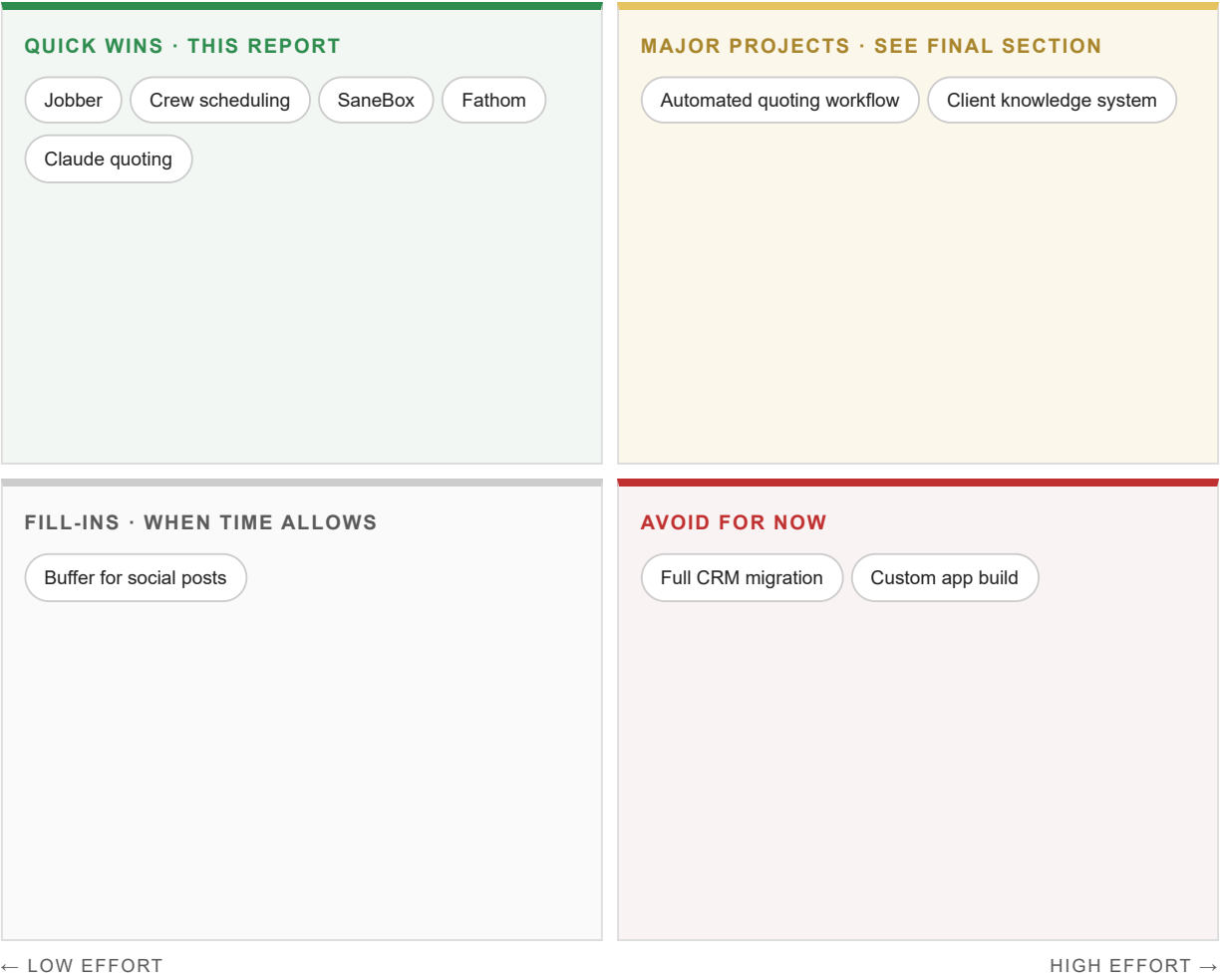
Pain point 2. "Scheduling is chaos. Crews call me at 6am asking where to go, and clients call asking when we arrive."

The outcome. You get roughly 8 hours per week back, evenings included, for about \$185 a month in software. Your crews get their schedules without calling you.

We reviewed your discovery call and found five changes you make this month without hiring anyone or learning to code. Each one is a sign-up-and-go tool matched to a specific problem you described. The 4-day quick start plan on page 5 tells you exactly where to begin.

Effort vs. impact

This report focuses on the top left quadrant: changes with high impact and low effort. You get the benefit in days, not months.



RECOMMENDED SOLUTIONS

Your prescriptions

Jobber Solves: Quoting jobs at night, invoice chasing, client 'when do you arrive' calls			
COST \$39/mo	SETUP 60 min	SAVES 3 hrs/wk	WHY THIS ONE Built for field service crews your size. Quotes, invoicing, and client texts in one place.

Crew scheduling in Jobber Solves: Crews calling at 6am for assignments			
COST \$0/mo	SETUP 30 min	SAVES 1.5 hrs/wk	WHY THIS ONE Included in the same tool. Crews see routes on their phones.

SaneBox Solves: Email overload burying the quotes that matter			
COST \$16/mo	SETUP 15 min	SAVES 1.5 hrs/wk	WHY THIS ONE Sorts the noise out of your inbox automatically. No new app to learn.

Fathom Solves: Notes from supplier and HOA calls living on sticky notes			
COST \$0/mo	SETUP 10 min	SAVES 0.5 hrs/wk	WHY THIS ONE Free AI notetaker. Joins your calls and writes the summary.

Claude Pro with a quoting skill

Solves: Every quote written from scratch

COST	SETUP	SAVES	WHY THIS ONE
\$20/mo	45 min with us	1.5 hrs/wk	Drafts quotes in your format from a photo and a voice note. We set it up together.

IMPLEMENTATION

Your 4-day quick start plan

Ten minutes a day. Follow the plan in order. By Friday the tools are working for you.

1

Sign up for Jobber, import your client list · 10 min

Your client list lives in one system.

2

Connect SaneBox to your inbox · 10 min

Tomorrow morning your inbox shows only real work.

3

Build this week's crew schedule in Jobber · 10 min

Crews check phones, not you, at 6am.

4

Install Fathom and take one call with it · 10 min

Your first automatic call summary.

BEYOND QUICK WINS

What comes after

Automated quoting workflow
A Claude skill trained on your past quotes. You send a photo and a voice note from the truck, a draft quote comes back in your format.
Engagement: AI Concierge, built together in working sessions · \$1,500/mo

Client knowledge system
Answers to the 20 questions every client asks, drawn from your service docs, available to clients by link.
Engagement: Knowledge system build · \$2,500 one time

FINANCIAL IMPACT
8 hrs/week x \$150/hr x 4.3 weeks, minus \$185/mo in tools

\$4,975 / month

Time returned each month	34.4 hours
Value of that time	\$5,160
Total tool cost	-\$185
Assessment fee, credited toward any implementation	\$999

Book your review call
We walk through every prescription together. 30 minutes. Bring questions.